



St. Francis

· Mar de Cortés ·

TOURISTIC & INDUSTRIAL DEVELOPMENT

A CONFIDENTIAL PRESENTATION BY HERAS GROUP

DECEMBER 2023

ST. FRANCIS
CARGO PORT & TOURISTIC DEVELOPMENT

**OVERVIEW** 

REAL ESTATE
AND
RESIDENTIAL
DEVELOPMENT

CARGO PORT AND INDUSTRIAL DEVELOPMENT



#### **OVERVIEW:**

Project Overview: Introducing St. Francis, a pioneering mixed-use development in Puerto Peñasco, Sonora, Mexico. This ambitious project spans 80 million square meters (19,807 acres), strategically divided into two major sectors: real estate and residential development, and a state-of-the-art cargo port facility with an integrated LNG plant and railroad, fostering nearshoring opportunities.

#### REAL ESTATE AND RESIDENTIAL DEVELOPMENT:

- Scope: 50% of the land dedicated to real estate and residential purposes.
- Components: A variety of housing options, luxury hotels, and tourist accommodations.
- Market Potential: Catering to the growing demand for high-end residential and hospitality spaces in a region visited by over 2 million tourists annually.

#### CARGO PORT AND INDUSTRIAL DEVELOPMENT:

- Scope: Remaining 50% allocated for a new cargo port and associated facilities.
- LNG Plant & Railroad: Incorporating a cutting-edge Liquified Natural Gas plant and a comprehensive railroad network.
- Nearshoring Opportunities: Ideal for businesses seeking strategic relocation closer to North American markets, offering logistic advantages and operational efficiencies.



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CARGO PORT & TOURISTIC DEVELOPMENT

## STRATEGIC LOCATION

## INVESTMENT HIGHLIGHTS



#### STRATEGIC LOCATION:

- Proximity to the US: Close to the US border, enhancing accessibility and economic ties.
- Connectivity: Direct road link to the Mar de Cortés Airport, ensuring seamless transport and logistics.

#### **INVESTMENT HIGHLIGHTS:**

- Dual Focus: Unique blend of touristic and industrial development.
- Economic Engine: A catalyst for regional growth, creating numerous employment and business opportunities.
- Sustainable Development: Commitment to environmentally responsible practices and infrastructure.









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#### INTRODUCTION

PLAN A

PLAN B



# LAND OWNER & DEVELOPER CURRENT PRELIMINARY BUSINESS PLAN

Introduction: TOURISTIC & INDUSTRIAL Business

Embarking on an ambitious journey, we present a pioneering development project set to transform 80 million square meters of prime land into a distinguished destination. This venture skillfully combines luxury residential tourism with innovative commercial and industrial prospects on it's 44km beachfront, thoughtfully dividing the area to cater to both high-end living and state-of-the-art cargo and near-shoring operations.

#### Plan A:

• We envision an initial investment in major infrastructure, enhancing land value and setting the stage for Phase 1 & 2 of the tourism project. This includes three 30-story condominium towers and two exclusive beachfront residential communities. With conservative projections showing a base of 88 condominium/hotel resort buildings and 1,500 residential houses for the whole project, the financial potential is immense. A detailed land pricing strategy reveals a base sales total of \$4.351 billion USD, offering investors substantial growth opportunities, with the potential for returns multiplying up to 10 times the initial investment.

#### Plan B:

• Alternatively, Plan B offers a direct sale of the land for \$600 million USD. In this scenario, our experienced real estate development group retains a 5% equity stake, ensuring our continued involvement and expertise in this monumental project. This plan not only secures a significant investment but also benefits from our two decades of industry knowledge and successful track record in the region.

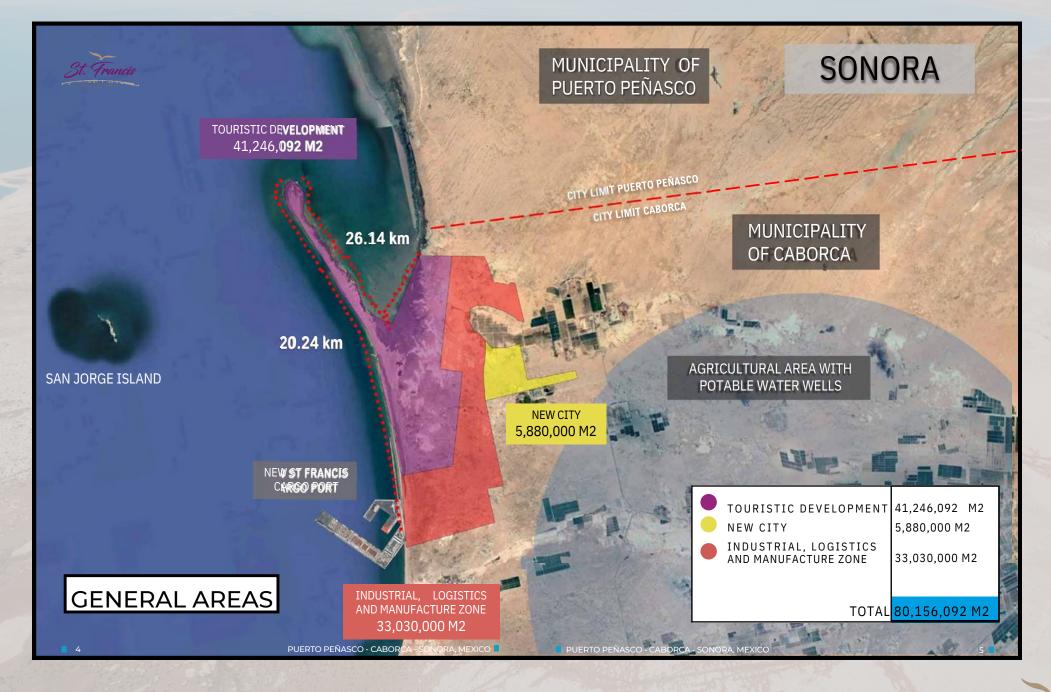


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### GENERAL LAYOUT OF LAND



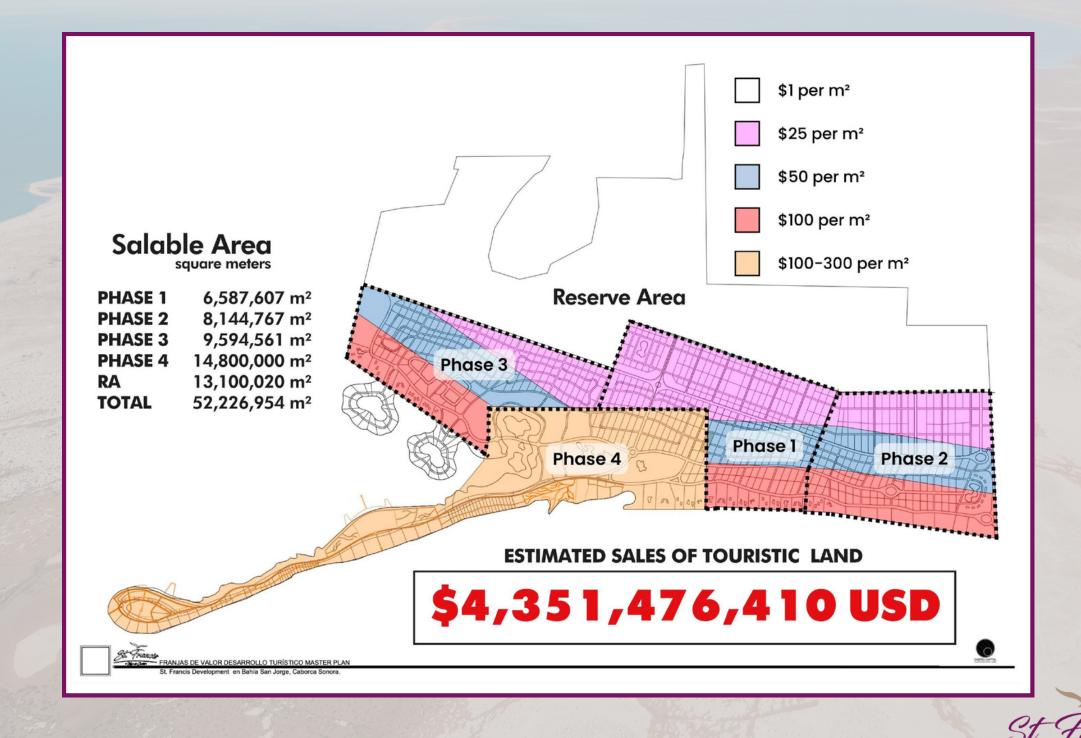
### **GENERAL LAYOUT:**





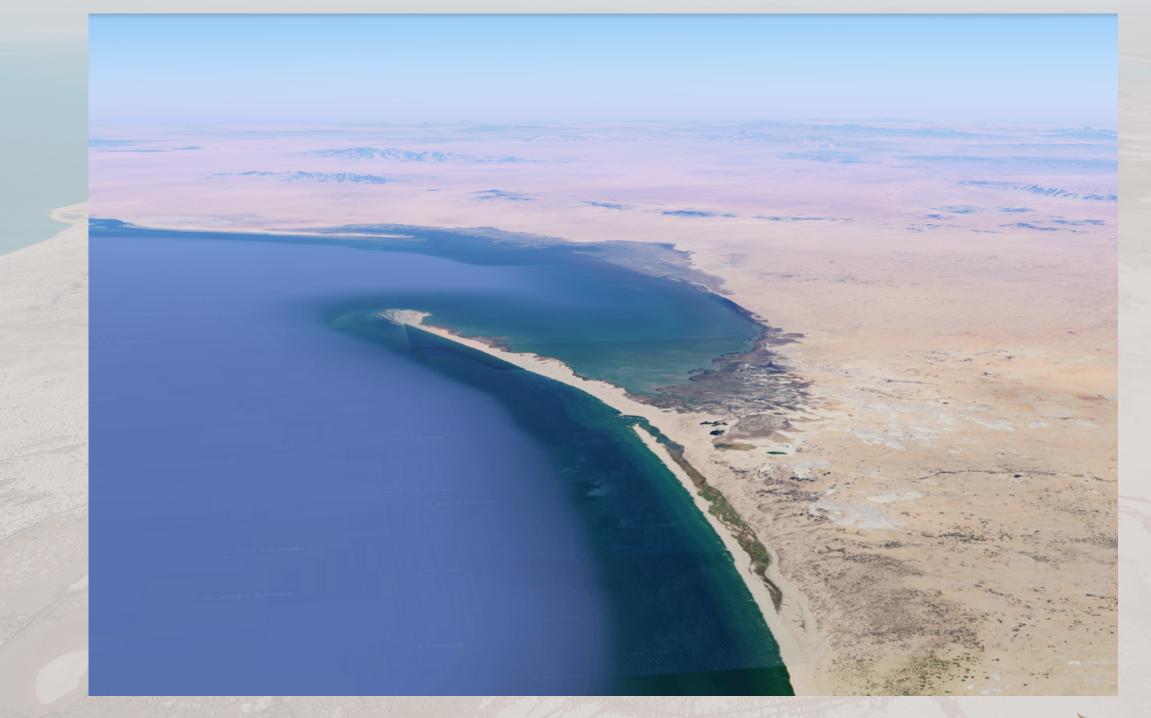
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# ESTIMATED BASE PRICE BY ZONE



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### **CURRENT STATUS**





St. Francis Mar de Cortes

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### PROJECTED MASTER PLAN





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### **CURRENT STATUS**





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### PROJECTED MASTER PLAN





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### GENERAL INVESTMENT

The St. Francis Project is where your financial contribution becomes part of a legacy.

A landmark development

A landmark development that promises not only substantial financial returns but also a contribution to a new paradigm in integrated, sustainable development.



# GENERAL INVESTMENT TABLE PLAN A:

DESCRIPTION	AMOUNT
COST OF LAND	\$600 MD USD
MAIN INFRASTRUCTURE	\$200 MD USD
1ST PHASE TOURISTIC (3 CONDO TOWERS & BEACH FRONT COMMUNITY)	\$150 MD USD
2ND PHASE TOURISTIC (BUILDINGS AND BEACH FRONT RESIDENTIAL COMMUNITIES)	\$150 MD USD
DEVELOPER AND FINANCIAL BROKERAGE FEE	\$100 MD USD
Total INVESTMENT	\$1,200 MD USD

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### PRIMARY INFRASTRUCTURE COST

This pivotal investment focuses on essential utilities, road networks, and technological installations, setting the stage for the project's diverse components to flourish seamlessly.



# PRIMARY INFRASTRUCTURE BREAKDOWN

PRIMARY INFRASTRUCTURE AND CONNECTION COST (MARKET PRICES AUGUST 2023)									
ROADS									
	COST PER KM								
ROADS		MXN	USD	KILOMETR	ES	TOTAL MXN	TOTAL USD		
COASTAL SCENIC ROAD - HYDRAULIC CONCRETE	\$	26,000,000.00 \$	1,217,228.46	26	\$	676,000,000.00 \$	31,647,940.07		
COASTAL SCENIC BOULEVARD (CARGO PORT AND INDUSTRIAL	\$	26,000,000.00 \$	1,217,228.46	10	Ś	415,600,000.00 \$	19,456,928.84		
PARK) - HYDRAULIC CONCRETE					,				
DAD FROM SEA OF CORTES AIRPORT TO FEDERAL 3 ROAD - ASPHA		12,000,000.00 \$	561,797.75	6	\$	72,000,000.00 \$	3,370,786.52		
INTERNAL ROADS FROM PHASE I - ASPHALT	\$	12,000,000.00 \$	561,797.75	20	\$	240,000,000.00 \$	11,235,955.06		
SUBTOTAL					\$	1,403,600,000.00 \$	65,711,610.49		
		SERV							
WATER	\$	18,000,000.00 \$	842,696.63	2	\$	36,000,000.00 \$	1,685,393.26		
SEWER SYSTEM	\$	22,000,000.00 \$	1,029,962.55	2	\$	44,000,000.00 \$	2,059,925.09		
WELLS, AQUEDUCT AND STORAGE	\$	20,000,000.00 \$	936,329.59	5	\$	100,000,000.00 \$	4,199,999.66		
LANDSCAPING, BENCHES AND GARNISHES	\$	12,000,000.00 \$	561,797.75	2	\$	24,000,000.00 \$	1,123,595.51		
SUBTOTAL					\$	204,000,000.00 \$	9,068,913.52		
URBAN EQUIPMENT									
HOSPITALS, POLICE STATION, FIRE STATION, PARKS, MALLS,									
DATA INFRASTRUCTURE, CLINICS, SUPERMARKETS, GAS	\$	709,568,007.36 \$	33,219,476.00	1	\$	709,568,007.36 \$	33,219,476.00		
STATIONS, GAS INFRASTUCTURE	·		,		•		, ,		
SUBTOTAL					\$	709,568,007.36 \$	33,219,476.00		
INFRASTRUCTURE									
CARGO PORT AND INDUSTRIAL COMPLEX	Ś	1,174,800,000.00 \$	55,000,000.00	1	Ś	1,174,800,000.00 \$	55,000,000.00		
SOLAR ENERGY FIELD	Ś	576,720,000.00 \$	27,000,000.00	1	Ś	576,720,000.00 \$	27,000,000.00		
SUBTOTAL	•				Ś	1,751,520,000.00 \$	82,000,000.00		
SOFTCOST CALL SOFTCOST									
AMOUNT FOR EXECUTIVE PROJECTS					\$	213,600,000.00 \$	10,000,000.00		
SUBTOTAL					\$	213,600,000.00 \$	10,000,000.00		
TOTAL					\$	4,282,288,007.36 \$			



# AN EXCLUSIVE INVESTMENT OPPORTUNITY AWAITS YOU ARE YOU INTERESTED IN EXPLORING A **ONCE-IN-A-LIFETIME** INVESTMENT OPPORTUNITY?

LOOK NO FURTHER AND DIVE DEEPER INTO THE DETAILS OF THIS GROUNDBREAKING PROJECT.

BE PART OF SOMETHING VISIONARY THAT GUARANTEES NOT JUST RETURNS BUT A LEGACY.

TO DISCOVER MORE, WE ENCOURAGE YOU TO CONTACT US AT +1 480 734 9970.

PARTICIPATE IN SHAPING THIS EXTRAORDINARY ENTERPRISE AND LEAVE YOUR MARK IN **THE WORLD OF LUXURY LIVING** AND INNOVATIVE COMMERCIAL DEVELOPMENT.

DON'T MISS OUT ON THIS UNPARALLELED PROSPECT!

### THANK YOU!

THIS IS A CONFIDENTIAL PRESENTATION
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